

Orlane SOLDANI

Business Engineer / Biological engineer

With a scientific background and hands-on experience in client-focused R&D, I bring a unique and cross-functional perspective to business development.



EXPERIENCE

09/2025 – 05/2026
Business Engineer
– Mission export

Topic: International export mission for external companies



11/2022 – 08/2025

R&D scientist
Cell-Easy
Toulouse

Topic: CDMO company – Custom development of therapeutic products for international B2B clients



- Contributed to R&D projects from design to client delivery in a regulated environment
- Collaborated with the business development team to define scopes, budgets, and timelines
- Participated in project pricing with scientific and operational input
- Took part in client discussions to align technical strategies with business goals
- Drafted technical documentation for customers and supported technology transfer processes

07/2020- 11/2022

Scientist
Veracyte
Marseille

Topic: Development of diagnostic solutions for international B2B clients



- Took part in the development of molecular diagnostic kits for external partners (oncology & infectious diseases)
- Supported project teams in planning, experimentation strategy, and data analysis
- Delivered technical results and progress reports to clients (written and oral, in English)
- Collaborated with quality and regulatory teams to ensure IVDR compliance

01/2020 - 07/2020

Internship M2
IHU
Méditerranée
Infection

Topic : Immunobiology of host-pathogen relations : from the cell to the clinic.



Led a lab-based research project requiring autonomy, analytical thinking and structured reporting.

EDUCATION

09/2025 – 05/2026
Advanced Master's – International Industrial Business Engineer

INSA Toulouse

Focused on industrial project management, international business development, and complex technical sales.



2018 - 2020
Master Biology-Health

Faculty of Medicine La Timone Marseille

Scientific training with applied project experience in the health sector



2015 - 2018
BSc in Life Science

Faculty of Sciences of Luminy Marseille



CONTACT

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in /Orlane-soldani

COMPETENCES

Relational skills

- Client interaction
- Strong team spirit
- Clear and concise reporting
- Active listening
- Cross-functional coordination

Project Management

- Multi-project follow up
- Timeline and deliverables tracking
- Results analysis and interpretation
- Report and proposal writing
- Compliance with industry standard (IVDR, BPF...)

Business & Analytical skills

- Identifying client needs and priorities
- Solving problems with structured thinking
- Adapting to technical and industrial settings
- Quickly understanding complex topics

Computer skills

- Word – Excel – Power Point
- Graph Pad Prism
- Flow Cytometry and qPCR data tools
- Beesbusy (project & client tracking tools)
- Comfortable with project tracking and client-oriented platforms

LANGUAGES

- French : native
- English: Professional

HOBBIES

- Culinary discoveries
- Running
- Hiking

PERSONALITY

- Energetic and friendly
- Strong team spirit
- Consistent and reliable, even under pressure
- Adaptable and resourceful
- Proactive