

Naël KADDURI

Business Engineer
Materials & Process Engineer

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PROFILE

I am a business engineer in training with a background in process optimization and a strong interest in international business development. I bring a unique mix of technical expertise, commercial mindset, and intercultural adaptability, with proven skills in project management, negotiation, and relationship building.

EDUCATION



MSIAI | INSA Toulouse

2025-2026

- Business Development
- International Sales
- Negotiation
- Export Management
- Intercultural Leadership



Bordeaux INP ENSMAC

2022-2025

- Materials Chemistry & Mechanics
- Industrial Processes
- Innovation Project with a start-up



Two Year Degree in Physics

2020-2022

- Specialization in Materials
- 3 months internship at Thales

LANGUAGE

French : Native

English : Fluent

Spanish : Intermediate

INTÉRÊTS



WORK EXPERIENCE

Materials Engineering Apprentice

Lisi Aerospace, Marmande, France

lisi

2022-2025

- Process optimization management
- Led a €200k R&D project developing an innovative forming process for LEAP engine leading edges
- Conducted advanced metallurgical investigations on titanium compressor blades

Process Engineering Apprentice

Lisi Aerospace, Rzeszow, Poland

2023 (3 months)

- Reduced site water consumption by 15% through optimized chemical treatment processes
- Improved non-destructive testing (NDT) reliability by refining chemical processes
- Strengthened intercultural skills by adapting to a new environment and collaborating with local teams

SKILLS

Business & Commercial

- Business development
- Sales strategy & negotiation
- Customer relationship management
- Market analysis & export strategy
- Value proposition design

Project Management

- Complex project coordination
- Budget management (€200k+)
- Stakeholder management
- Problem-solving & decision-making

Interpersonal

- Negotiation & persuasion
- Leadership & teamwork
- Adaptability & resilience
- Cross-cultural communication

International

- Export business mission (MSIAI – MEIA Association)
- Professional experience abroad (Poland)
- Multicultural team collaboration