



NADINE ATIK

Systems Engineer – Business Engineer

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Location : Mobile

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PROFESSIONAL EXPERIENCES

Since Sept 2026

Paris, France

Apprentice - Commercial Activity Management for European Corridors

Rail Logistics Europe / SNCF

- Commercial pipeline tracking across European corridors
- Preparation and coordination of corridor meetings (Core Team, sales calls)
- Performance monitoring via KPIs and corridor dashboards

Sept 2025 - August 2026

Bordeaux, France

Apprentice - Tender Manager

ETF Caténaires & Énergie / VINCI Construction

- Management of SNCF Réseau railway tender responses, including costing and risk analysis
- Cross-functional coordination across engineering, purchasing and project teams

May 2025 - Sept 2025

Bordeaux, France

Internship - Study Engineer Intern

ETF Caténaires & Énergie / VINCI Construction

- Costing of services and contribution to schedule planning
- Supplier price consultation to optimize costs

July 2024 - Oct 2024

Paris, France

Internship - Digital Tools & Railway Engineering

ETF Caténaires & Énergie / VINCI Construction

- Design of a decision-support tool in Python for railway pendulation calculation
- Development carried out in an agile mode, using Python, Java and Excel

Sept 2021 - January 2022

Fez, Morocco

Internship - Technical Sales Intern

SORALEC

- B2B prospecting and lead qualification to build a strong pipeline of opportunities
- Daily use of Salesforce CRM for opportunity tracking and sales reporting

ACADEMIC EDUCATION

2026 - 2027

Toulouse, France

Specialized Master's in International Industrial Business Engineering

MSIAI – INSA Toulouse

- Training in international business development for technical services: prospecting, market analysis, tender responses, negotiation, client relations.

2020 - 2026

France, Morocco

Engineering Degree - Systems, Automation & Electronics

INSA Toulouse & INSA Euromed

- Systems engineering, project management, functional analysis, automation, complex systems.
- Academic exchange at INSA Toulouse – automation & electronics (Bac+3 level).

VOLUNTEER EXPERIENCE

Since Sept 2026

Toulouse, France

Assistant Treasurer

MEIA

- Treasury management and financial follow-up for the association
- Budget tracking alongside export prospecting missions as a business engineer

Since Sept 2025

Bordeaux, France

Donor & Active Member

OXFAM France

- Creation of digital content and communication materials to promote charitable actions.

May 2025 - Oct 2025

Paris, France

Volunteer Communications Officer

ADESS

- Organization and hosting of webinars, logistics coordination and participant follow-up.

SKILLS & INTERESTS

Languages

Tools & Technologies

Skills

Interests

French C1, English professional, Arabic fluent, Spanish B1, Norwegian A2.

Salesforce CRM, HubSpot, MS Office (Advanced Excel, PowerPoint, Word), Power BI, Python, VBA, MBSE, MBSA, SysML.

B2B business development, tender management, negotiation, multi-channel prospecting, systems engineering, data analysis.

Public speaking competitions, piano, volunteer engagement, digital content creation.