

Pierre Jude

📍 Toulouse, France ✉ pi.jude@icloud.com ☎ +33 7 81 94 65 63 🌐 in/pierre-jude

Industrial & International Business Development



EXPERIENCE



BUSINESS DEVELOPMENT & STRATEGIC MARKETING – INTERNSHIP & APPRENTICESHIP

Safran Power Units, Toulouse, France

January 2026 - October 2027

- Analysis of business development opportunities in strategic aerospace markets
- Development of technical and commercial proposals for prospects



EXPORT MISSION – BUSINESS DEVELOPMENT ENGINEER

MEIA, Toulouse, France

January 2026 – April 2027

- Supporting a company's international expansion through market research and targeted overseas prospecting



COMPOSITE MATERIALS DESIGN ENGINEER – INTERNATIONAL INTERNSHIP

Burapha University, Thailand

June - August 2025

- Collaboration avec 3 entreprises thaïlandaises dans le cadre de leur projet industriel (CAO, FEM analyses)
- Rapports et communication technique en anglais



GROUND SERVICES AGENT – INTERNSHIP AT PARIS CHARLES DE GAULLE AIRPORT

Air France, Paris, France

July - August 2022

- Passenger check-in and boarding, communicating in English in a multicultural environment
- Management of unexpected situations with responsiveness, customer focus and teamwork

EDUCATION



ADVANCED MASTER'S IN INTERNATIONAL INDUSTRIAL BUSINESS DEVELOPMENT (MSIAI)

MSIAI (INSA Toulouse)

September 2026 – October 2027



MASTER'S DEGREE IN MECHANICAL ENGINEERING

INSA Toulouse

2021 - 2026



MASTER'S DEGREE IN STRATEGIC BUSINESS DEVELOPMENT

Toulouse School of Management (TSM)

2025 - 2026

EXTRACURRICULAR ACTIVITIES

Afterworks Manager

Amicale de l'INSA Toulouse

2023 - 2024

- Organization of two weekly afterwork events: concept development, budget monitoring, coordination and communication

Annual Tournament Coordinator

Tennis Club Nayais

May - July 2021

- End-to-end organization of the tournament (150+ participants) and coordination of a team of 20 volunteers
- Prospecting and negotiation with 9 sponsors, creation and distribution of communication materials

SOFT SKILLS

- Rigorous, proactive, team-oriented, creative and curious
- Languages: Fluent English, advanced Spanish

CENTRES D'INTÉRÊT

- Travel: Americas, Asia
- Sport: Basketball, tennis, running