



NADINE ATIK

Systems Engineer – Business Engineer

Systems engineer pursuing a Specialized Master's in Industrial Business Engineering (INSA Toulouse), with two years of experience in major corporations: bid management at VINCI Construction, then commercial steering of European corridors at Rail Logistics Europe | SNCF. Speaking five languages, I combine technical and commercial expertise to drive international business.

Phone : +33 668 50 13 61

Location : Mobile

Email : atik.nadine29@gmail.com

LinkedIn : <https://www.linkedin.com/in/nadine-atik/>

PROFESSIONAL EXPERIENCES

Since Sept 2026
Paris, France

Apprentice - Commercial Performance Management, European Corridors

Rail Logistics Europe | SNCF

- Managed the sales pipeline for 3 European corridors and revenue forecasts
- Prepared corridor business reviews with the central team
- Tracked KPIs and Power BI dashboards, reporting to sales management



Sept 2025 - August 2026
Bordeaux, France

Apprentice - Bid Manager

ETF Caténaires & Énergie | VINCI Construction

- Led 7 SNCF Réseau tender responses: resource costing, budgeting and risk analysis
- Cross-functional lead and communication with engineering, procurement, QHSE and works teams



May 2025 - Sept 2025
Bordeaux, France

Internship - Cost Estimator

ETF Caténaires & Énergie | VINCI Construction

- Built service budgets and drove cost rationalization
- Supplier sourcing and negotiation to optimize purchase prices



July 2024 - Oct 2024
Paris, France

Internship - Software Development Engineer

ETF Caténaires & Énergie | VINCI Construction

- Designed a decision-support tool for catenary dropper calculation and logistics optimization
- Agile development (Python, Java, Excel) with strong attention to detail



Sept 2021 - January 2022
Fez, Morocco

Internship - Technical Sales Engineer

SORALEC

- B2B prospecting and lead qualification to build a strong opportunity pipeline
- Daily use of Salesforce CRM for opportunity tracking and sales reporting

ACADEMIC EDUCATION

2026 - 2027
Toulouse, France

Specialized Master's in International Industrial Business Engineering

MSIAI – INSA Toulouse

- International business development for large industrial companies and strategy: prospecting, market analysis, tenders, negotiation, client relations



2020 - 2026
France, Morocco

Engineering Degree - Systems, Automation & Electronics

INSA Toulouse & INSA Euromed

- Systems engineering, project management, functional analysis, automation, complex systems.
- Academic exchange at INSA Toulouse – automation & electronics (Bac+3 level).



VOLUNTEER EXPERIENCE

Since Sept 2026
Toulouse, France

Deputy Treasurer

MEIA

- Cash management and budget monitoring for the association
- Financial follow-up of export prospecting missions carried out by business engineers



Since Sept 2025
Bordeaux, France

Active Member

OXFAM France

- Created digital content and communication materials for charity campaigns



May 2025 - Oct 2025
Paris, France

Volunteer – Communications Manager

ADESS

- Organized and hosted webinars, coordinated logistics and participant follow-up



SKILLS & INTERESTS

Languages

French, English, Arabic, Spanish B1, Norwegian A2.

Tools & Technologies

Salesforce CRM, HubSpot, MS Office (Advanced Excel, PowerPoint, Word), Power BI, Python, VBA, MBSE, MBSA, SysML.

Skills

B2B Business Development · Sales Strategy · Tenders · Cost Estimation · Negotiation · Pipeline · KPI · Systems Engineering

Interests

Public speaking competitions, piano, volunteer engagement, digital content creation.