

**ADAPTABLE TO MULTICULTURAL ENVIRONMENTS** 









### **LANGUAGES**

- French bilingual
- · Romanian native
- · English fluent
- · Russian fluent

#### **COMMERCIAL SKILLS**

- Prospection
- Internation market research
- Export strategy
- Globally minded
- Active listening
- Friendly and engaging

### **TECHNICAL SKILLS**

- Optimal estimation
- Data processing
- Programming: Python, C, G, ST, and VHDL
- Sensor handling
- Instrumentation

## **INTERESTS**













## Marcela RAILEAN

# Systems & Test Engineer **Business Engineer**

As an Industrial Business Engineer with expertise in Systems & Test Engineering, I leverage my dual technical and commercial skill set to support companies in developing their projects internationally through export missions.

## WORK EXPERIENCE

International Business Developer sep. 2025 – sept. 2026 | 1 year

*MEIA*, Toulouse, France





International business developement for industry: market studies, client research and prospection, identification of distributors and suppliers

R&D Engineer in Satellite Data Processing for Weather Prediction – **Apprentice Engineer** Nov. 2023 – Sept. 2025 | 2 years

SPASCIA, Toulouse Ramonville

- · Developed an algorithm coupling RTTOV with an optimal estimation algorithm for faster retrieval of atmospheric constituents from IASI satellite data
- Enhanced atmospheric data processing for weather prediction applications
- · Collaborated with research and development teams in the aerospace and environmental sectors

## **EDUCATION**

Specialized Master in Industrial Business Engineering Sept. 2025 -

Sept. 2026 | 1 year

INSA Toulouse, Toulouse, France



International trade, strategic and marketing planning, prospecting, negotiation, sales Ranked 1st by EDUNIVERSAL since 2020

## Master's Degree in Engineering - Diagnostics, Instrumentation, and **Measurement** | 2023-2025

University of Toulouse, Toulouse, France

Training for Systems & Test Engineer roles, including:

- Conducting test procedures and presenting results to clients;
- Embedded instrumentation and sensor network protocols (communication buses, standards)
- Instrument control using LabView, Python, and LabWindows/CVI
- Programmable Logic Devices (PLDs)
- Automated diagnostics of industrial systems
- Machine learning

Francophone High School - Moldova | Finished in 2020

Moldova

Francophone school of excellence, LabelFrancEducation – Graduated with Honors

### VOLUNTEERING





Mentor for the GirlsGoIT Mentorship Program | since 2020

Mentor young girls in STEM (Science, Technology, Engineering, and Math) through hands-on activities, career guidance, and skill-building exercises