

Hugo ARABEYRE

International Business Development Engineer

PROFILE

As an engineering graduate of ICAM with three years of experience at Airbus, I am currently developing dual technical and business skills through the MSIAI program. I hope to apply this expertise to the development of industrial solutions on an international scale.

REFERENCE

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31000 Toulouse - France

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[Linkedin](#)

Driver's License

LANGUAGES

French : Native language

English : Level B2 – TOEIC 905

5 weeks on a language exchange program at Clongowes Wood College - Ireland

Spanish : Level B2

Several language study trips

SKILLS

Marketing Strategy & Market Analysis
Business Case Development
Industrial Project Management
Procurement Management
Business Development & Sales
Coordination with operational teams

INTERESTS

Automotive
Sports: running, parkour, soccer
Traveling



PROFESSIONAL EXPERIENCE

Export Mission – 2026/2027



International export consulting assignment aimed at developing and implementing a marketing and sales action plan for a company.



Work-study – Airbus Toulouse - Sept. 2023 - Sept. 2026
Continuous Improvement Apprentice at the St-Eloi plant.

Monitored performance indicators, redesigned workstations, conducted HMI studies, analyzed the root causes of part scrap, and forecasted costs.



Mechatronics Project – ICAM - Sept. 2024 - Jul. 2025

Purchasing/Manufacturing Manager on the team responsible for developing a humanoid robot arm. Budget oversight



Internship abroad – Airbus Hambourg – Apr. to Jul. 2024

Intern on the team responsible for implementing new programs. Monitored the validation of industrial processes.



NON-PROFESSIONAL EXPERIENCE



Temporary Assignment – Autoneum Moissac – Jul. 2023

Packaging of parts in a plastic injection molding shop.



EDUCATION



MSIAI INSA - Toulouse - Sept. 2026 - Oct. 2027

Specialized Master's Degree in Industrial Business Engineering for International Careers: *Negotiation, business development, strategy, procurement, and international project management*



General Engineering degree ICAM Toulouse - Sept. 2021 - Sept. 2026

Apprenticeship Program 2023–2026 – Production Continuous Improvement Specialist – Airbus St-Eloi

Integrated preparatory program at a general engineering school.
Two-year Technical Degree in Engineering Technical Assistance (ATI) 2021–2023



COMPUTER SKILLS



Office Pack Office

Ansys Fluent



CATIA V5

OpenProject



Patran