



Mathieu Barrouillet-Nassiet
Business Engineer & Electronics Engineer

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Seeking an **opportunity in B2B sales or marketing abroad starting May 2026**. Social, curious and passionate about music, podcasts and convinced of the power of languages to share culture. With my combined technical and commercial expertise, as well as proficiency in four languages, I aim to develop commercial initiatives, potentially at an international level.

Skills & Languages



- B2B Sales
- Negotiation
- Marketing
- Customer relations
- Key accounts management
- Prospecting & Lead generation
- Electronics, PCB & tests
- Python
- French native
- English bilingual
- Spanish advanced
- Italian advanced
- Japanese beginner

Work Experience

SEPTEMBER 2025 TO MAY 2026, TOULOUSE

Business Developer / MEIA



International business development for French companies. Prospection, market research, marketing strategies, sales, and client relations

KA: Market research on Italy, international trade fair in Bologna + Specific prospection at European scale

FEBRUARY 2025 TO JULY 2025, TOULOUSE

Electronics Engineer Intern / Continental Automotive



Research and development on the eRotor Temperature Sensor, an embedded temperature sensor integrated into the rotor of electric motors

KA: Designed, built, and tested an early prototype

JUNE 2024 TO SEPTEMBER 2024, ANGLÈT

Software Engineer Intern / Telerad



Full development of an automated test software for radiocommunication systems intended for civil and military aviation

KA: End-to-end software development completed within four months

AUGUST 2023, PEYREHORADE & ORTHEZ

Banking Assistant / Societe Generale



Basic banking operations, front-desk reception, telephone switchboard, and customer relations

Education

2025 - 2026

Business Engineer / INSA Toulouse



Master's degree in industrial and international business engineering – ranked first in its category in France

2020 - 2025

Electronics Engineer / INSA Toulouse



Master's degree in Automation and Electronics Engineering of Embedded Systems

2023 - 2024

Erasmus+ exchange / Università degli Studi di Catania



Hobbies



- Trumpet player in a street brass band and orchestra
- Graphic designer and social media manager for Lo Hab'Brass Band
- Basketball, gym, tennis
- Drawing
- Learning languages (currently Japanese)