

Batiste Muletta | International & Industrial Business Developer

Phone: +33 6 59 81 33 49

Email: batistemuletta@gmail.com

LinkedIn: www.linkedin.com/in/batistem

Driving Licence



PROFESSIONAL EXPERIENCE

2026-2027 **Apprentice in Business Engineering - Catamania**

1 year Paris, France

- B2B business development and client relationship management in a dynamic, fast-growing environment.

2025-2026 **Apprentice in Safety-Critical Embedded Systems - Sopra Steria**

1 year Toulouse, France

- Development of the operating system of a multicore avionics computer for the A320, following a V-model lifecycle under DO-178C constraints, including coordination with multiple stakeholders.

2025 **Internship in Systems Engineering and Embedded Systems - Fling AI**

4 months Bangkok, Thailand

- Design and deployment of autonomous drone solutions in an international context, including prototyping, requirements scoping, field validation and production of deliverables.

EDUCATION

2026-2027 **Advanced Master's in International Industrial Business Development - MSIAI | INSA Toulouse**

1 year Training in international business development for technical products: prospecting, market analysis, tender responses, negotiation, client relations.

- Export mission: Prospecting and securing a partner company, then leading its international project, from the market entry strategy for a target market to meeting prospects on site.

2022-2026 **Engineering Degree | INSA Toulouse**

4 years Skills developed in explaining technical concepts to non-specialists, analysis and synthesis, making it possible to translate a need into a clear solution and to deliver a credible message in complex sales.

- Major: Computer Science, Electronics. • **Exchange semester** at Mississippi State University, USA.
- Specialisation: Embedded Systems.

2021-2022 **Preparatory Classes for Engineering & Military Schools | Military High School of Aix-en-Provence**

1 year CPGE MPSI - Mathematics, Physics and Engineering Sciences.

EXTRACURRICULAR ACTIVITIES

2023-2025 **Oenology Club - INSA Toulouse Student Association**

3 years Founding Member and Treasurer

- Treasury management and budget forecasting, price negotiation with suppliers, partner prospecting, event management and performance tracking.

2023 **Humanitarian Mission - INSA Toulouse Student Association**

2 months Active member | team project - 7 members

- Humanitarian mission in Luang Prabang, Laos: took part in raising €7,000 in France, then in building a school library on site to support local education.

SKILLS & INTERESTS

Languages: French, English - TOEIC 880/990 May 2025.

Tools & technologies: Microsoft Office, Google Workspace, data analysis in Python and SQL, generative AI tools.

Skills: Technical communication, analytical and synthesis skills, proactive, perseverance, teamwork, curious.

Interests: 7 years of competitive handball, Long-term backpacking trips around 3 weeks.